JOB VACANCY

Sales & Customer Support Specialist
| STAVRAS Aquatic Solutions (STAVRAS)
Entry Level

Location: Cyprus (office-based, with customer visits)
Employment Type: Full-time
Start Date: As soon as possible
Experience Level: Entry level – recent graduates and juniors are strongly encouraged to apply

ABOUT STAVRAS

STAVRAS is based in Cyprus and Greece with a global presence, providing advanced technology, services, and turnkey solutions for the aquaculture industry. We have established a strong reputation for delivering outstanding projects and demonstrating a solid commitment to our customers, making us one of the most trusted companies for finding suitable solutions. Our mission is to support our clients in achieving optimum productivity and profitability while adhering to the highest environmental and quality standards and to enhance the efficiency and sustainability of aquaculture practices worldwide.

OUR MAIN SERVICES

Recirculating Aquaculture Systems (RAS)
We provide design, engineering, and installation of advanced RAS, with expertise in water circulation, filtration, disinfection, oxygenation, and automation to ensure optimal water quality and sustainable production.

Comprehensive Equipment Solutions
We deliver complete solutions for aquaculture operations, including technical installation and ongoing after-sales support to ensure seamless functioning.

Quality Feed Supply & Technical Support
As a premier distributor of high-quality feeds, we ensure the health and growth of fish and shrimp while providing technical assistance tailored to our clients' needs.

Amberjack Farming Consultancy
Leveraging our extensive knowledge, we guide clients through all stages of Amberjack farming, including broodstock management, fry production, production system design, and staff training.

JOB DESCRIPTION

STAVRAS is looking for a motivated Sales & Customer Support Specialist to join our team in Cyprus. This is an office-based, client-facing role focused on customer service, sales, and administration. It does not involve hands-on installation or engineering work.

Working alongside our senior engineers, you will be the first point of contact for our customers: handling enquiries and orders, preparing quotations, supporting sales of our feeds and equipment, and visiting clients to understand their needs and coordinate technical support. This entry-level role is an excellent opportunity for recent graduates who enjoy working with people and want to build a career in the aquaculture industry. Full training on our products and services will be provided.

JOB VACANCY

POSITION REQUIREMENTS

- Act as the first point of contact for customers by phone, email, and in person, handling enquiries professionally and promptly.
- Prepare quotations, process orders, and follow up on deliveries and payments.
- Support sales activities for our feeds, equipment, and RAS solutions, including identifying new customers and maintaining strong relationships with existing ones.
- Visit customers' farms and facilities to understand their needs, collect information, and coordinate technical support with our engineering team.
- Manage day-to-day administration, including customer records, invoicing support, documentation, and filing.
- Coordinate with suppliers and logistics partners on orders, stock availability, and shipments.
- Assist in the preparation of marketing materials, presentations, and participation in trade shows and events.
- Keep sales and customer records up to date and help prepare simple reports.
- Proficiency in written (Microsoft Office suite) and oral communication skills (face-to-face, telephone & public speaking).
- Willingness to travel within Cyprus and occasionally abroad for customer visits and events.

QUALIFICATIONS

- Bachelor’s or Master’s degree (completed or about to be completed) in any of the following areas: Aquaculture, Biology, Marine Biology, Business Administration, Marketing, or a related field.
- No prior professional experience required – recent graduates are encouraged to apply. Experience in customer service, sales, or office administration is an advantage.
- Interest in aquaculture and a willingness to learn about our technical products and services.
- Languages: Fluent in Greek and English (written and spoken).
- Driving license.
- EU citizenship and valid European passport (mandatory).

PERSONALITY AND ATTRIBUTES

- Excellent communication and interpersonal skills, with a friendly and professional manner.
- Customer-focused attitude and a genuine interest in helping clients.
- Strong organisational skills and attention to detail.
- Ability to manage several tasks at once and work to deadlines.
- Eagerness to learn and openness to feedback and guidance.
- Ability to work independently and as part of a team.
- Passion for sustainability and the aquaculture industry.

BENEFITS

- A competitive salary and benefits package.
- Structured training on our products, services, and sales processes.
- Direct contact with customers and partners across the aquaculture industry.

- Extensive opportunities for professional development and career advancement within our rapidly growing company.
- A supportive and innovative work environment.

HOW TO APPLY

Please send your cover letter and Curriculum Vitae (CV) to **info@stavrasaquatic.com** with **Subject Title: Sales & Customer Support Specialist**

Recent graduates: feel free to include any internships, part-time jobs, or academic projects that show your communication or customer service skills.

StavRAS Aquatic Solutions is an equal-opportunity employer committed to fostering a diverse and inclusive workplace.